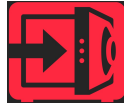


The 25 Best Sales Tips Ever!



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That Credibility Slide

- Sold print, digital, wide format, labels, promotional
- Sales trainer for the Graphic Arts
- Content Creator: Printing Impressions, tips, blog
- **The Sales Vault:** SalesVaultInsider.com/NPSOA



Warm Up

The 4 Keys to Sales Success



Sales Tip #1

The Best Selling Motto Ever



Sales Tip #2

The Best Time of Day to Call Someone and Get Them to Pick Up the Dang Telephone



Sales Tip #3

The Best
Time Management Tip:
How to Have a Productive Day



Sales Tip #4

The Next Best
Time Management Tip:
How to Have a Productive Week



Sales Tip #5

The Best Way to
Never Cold Call Again



Sales Tip #6

The Best
Voice Mail Template



Sales Tip #7

The Best Way to
Get a Mailing Piece Noticed



Sales Tip #8

**The Best Way to
Differentiate Yourself
When Prospecting**



Sales Tip #9

**The Best Way to
Get an Appointment, Leave a Kicka\$\$
VM, Have Infectious Confidence...**



Sales Tip #10

**The Best Way to
Have a Great Sales Appointment**



Sales Tip #11

**The Best Way to
Answer the Question,
"Is That Your Best Price?"**



Sales Tip #12

**The Best
Sales Philosophy Ever**



Sales Tip #13

**The Best Way
to Increase Your
Sales Volume**



Sales Tip #14

**The Best
Way to Increase Your Productivity
(Three Alarms)**



Sales Tip #15

**The Best
Three Selling Months Ever**



Sales Tip #16

**The Best
Definition of an Objection Ever**



Sales Tip #17

**The Best Way to Overcome the
“Your Price Is Too High” Objection**



Sales Tip #18

**The Best
Response to the Objection:
"We Already Have a Vendor"**



Sales Tip #19

**The Best
Time to Make a Sales Call**



Sales Tip #20

**The Best
Holiday Card Ever**



Sales Tip #21

**The Best
Way to Land a Big Fish**



Sales Tip #22

**The Best
Place to Look for Killer-Good
Prospects**



Sales Tip #23

The Best
Prospecting Plan Tip



Sales Tip #24

The Best
Side Door to Use
to Reach a Decision Maker



Sales Tip #25

The Best
Way to Make 7 Calls a Day



Downloads at
SalesVaultInsider.com/NPSOA

- Speaker's notes
- Free book: The 25 Best Sales Tips Ever!
- Free access to and information on The Sales Vault



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